#### APPLICABLE PRICING SUPPLEMENT



### Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

Unconditionally and irrevocably guaranteed by

## Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

# Issue of ZAR240,000,000 Senior Unsecured Zero Coupon Notes due 22 January 2013

(Tranche 1 of Series 100)

#### Under its 5,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as amended by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "**Programme Memorandum**"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# **DESCRIPTION OF THE NOTES**

Issuer Toyota Financial Services (South Africa)

(Proprietary) Limited

Guarantor Toyota Motor Finance (Netherlands) B.V.

Whether the Notes are Senior Notes or Senior

Subordinated

Series No. 100 Tranche No. 1

Aggregate Nominal Amount:

(a) Series ZAR240,000,000 (b) Tranche ZAR240,000,000

Interest Non interest bearing

Interest/Payment Basis Zero Coupon Notes

Automatic/Optional Conversion from one N/A Interest/Redemption/Payment Basis to

another

Form of Notes Registered Notes
Issue Date 25 July 2012
Business Centre Johannesburg

Additional Business Centre N/A

Nominal Amount per Note ZAR1,000,000
Specified Denomination ZAR1,000,000
Issue Price 97.43203%
Interest Commencement Date 25 July 2012
Maturity Date 22 January 2013

Specified Currency ZAR

Applicable Business Day Convention Modified Following Business Day

Final Redemption Amount 100% of the Aggregate Nominal Amount

Last Date to Register By 17h00 on 11 January 2013

Books Closed Period(s) The Register will be closed from

12 January 2013 to the Maturity Date

Default Rate N/A
FIXED RATE NOTES N/A
FLOATING RATE NOTES N/A

ZERO COUPON NOTES

(a) Implied Yield 5.315%

(b) Reference Price ZAR233,836,863.72

(c) Any other formula or basis for N/A determining amount(s) payable

PARTLY PAID NOTES

N/A
INSTALMENT NOTES

N/A
MIXED RATE NOTES

N/A
INDEX-LINKED NOTES

N/A
DUAL CURRENCY NOTES

N/A
EXCHANGEABLE NOTES

N/A
OTHER NOTES

## PROVISIONS REGARDING REDEMPTION/MATURITY

Issuer's Optional Redemption: No

Redemption at the Option of the Senior

Noteholders:

No

Yes

Early Redemption Amount(s) payable on redemption for taxation reasons or on

Event of Default (if required). If no:

**GENERAL** 

Financial Exchange JSE Limited (Interest Rate Market)

FirstRand Bank Limited, acting through its **Debt Sponsor** 

Rand Merchant Bank division

FirstRand Bank Limited, acting through its Calculation Agent

Rand Merchant Bank division

FirstRand Bank Limited, acting through its Paying Agent

Rand Merchant Bank division

14<sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman Specified office of the Paying Agent

Drive and Rivonia Road, Sandton, 2196,

South Africa

**Transfer Secretary** FirstRand Bank Limited, acting through its

Rand Merchant Bank division

N/A Provisions relating to stabilisation

Stabilising manager

N/A

Additional selling restrictions N/A

**ISIN** ZAG000097502

Stock Code **TFS100** 

The notice period required for exchanging

interests in Global Certificates for

**Individual Certificates** 

As per Condition 13.2

Method of distribution Bookbuild

If syndicated, names of Managers N/A

If non-syndicated, name of Dealer FirstRand Bank Limited, acting through its

Rand Merchant Bank division

Credit Rating assigned to Notes (if any) N/A

Receipts attached? No

Coupons attached? No

Talons attached? No

Stripping of Receipts and/or Coupons No

prohibited as provided in Condition 15.4

Governing law (if the laws of South Africa N/A

are not applicable)

Other Banking Jurisdiction N/A
Other N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990) (the "Commercial Paper Regulations"):

#### Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

## Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

#### Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

## Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR3,902,000,000 commercial paper (inclusive of this issue of Notes on 25 July 2012); and
- (ii) (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR3,000,000,000 of commercial paper during the current financial year, ending 31 March 2013 (exclusive of all issues on 25 July 2012).

#### Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

#### Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

### Paragraph 3(5)(g)

The Notes issued will be listed.

#### Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

# Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

# Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

## **Responsibility:**

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listing requirements of the JSE.

Application is hereby made to list this issue of Notes on 25 July 2012.

Signed at JOHANNESBURG on this 24<sup>th</sup> day of July 2012

For and on behalf of **TOYOTA FINANCIAL SERVICES** 

(SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: M Burger Capacity: Director

Who warrants his authority hereto

Name: AJ Brink Capacity: Director

Who warrants his authority hereto